Paul Patterson

Senior VP of Strategy and Sales Enablement @ HydroCorp | Municipal, Healthcare & Industrial Markets

- HydroCorp
- Community College of the Air Force

Troy, Michigan, United States · Contact info

500+ connections

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Highlights

Paul recently posted on LinkedIn

Understand what topics Paul posts about to inform your outreach.

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About

At HydroCorp, my focus as Senior VP of Strategy and Sales Enablement is on spearheading initiatives for process improvement and innovative business development in the water sector. Drawing on extensive experience, I've been instrumental in driving growth and establishing HydroCorp as a leader ...see more

Top skills

Account Management • Leadership • Team Leadership

Activity

600 followers

Posts Comments Images

Paul Patterson · 3rd+
Senior VP of Strategy and Sales Enable...
1w •

Paul Patterso
Senior VP of Stra
1mo •

HydroCorp recently completed a cross connection survey at a large Hospital campus. Check out the results in my latest blog post.

https://lnkd.in/gq6rit5h

Why Must Hospitals...
hydrocorpinc.com

15 · 1 comment · 1 repost

ACE kicks off tomorrow! Denver, safe travels! Do see us, or shoot me a m

Paul Patters
Senior VP of Str

Just over a week r off! If you are pla stop by Booth 1037 a

6

Show all posts →

Experience

HydroCorp
20 yrs 8 mos

Senior VP of Strategy and Sales Enablement
Full-time
Jun 2024 - Present · 1 yr 2 mos
Troy, Michigan, United States · Hybrid

Account Management, Leadership and +1 skill

Senior Vice President Of Sales
Jun 2019 - Jun 2024 · 5 yrs 1 mo
Troy, MI

Account Management, Leadership and +1 skill

VP Business Development
Dec 2004 - Jun 2019 · 14 yrs 7 mos
Greater Detroit Area

Account Management, Leadership and +1 skill

Safety NCO
US Air Force Reserve
Aug 2002 - Feb 2004 · 1 yr 7 mos
Nellis AFB, NV

I served as the Non-Commissioned Officer in Charge of Safety for the 555th RED HORSE Squadron. Duties included construction si ...see more

Leadership and Team Leadership

Utilities Systems Craftsman
United States Air Force
Jun 1994 - Jul 2002 · 8 yrs 2 mos
Nellis AFB, NV

I maintained and operated the water distribution system, waste water collection system, building plumbing systems, and natural gas...

Leadership and Team Leadership

Education

Community College of the Air Force
Environmental Systems

Ypsilanti High School
1985 - 1989

Show all 3 educations →

Licenses & certifications

ASSE 5000 Series Instructor
ASSE International
Credential ID

Commercial Plumbing Inspector
International Code Council

Skills

Team Leadership
5 experiences across HydroCorp and 2 other companies

Account Management
3 experiences at HydroCorp

Show all 26 skills →

Organizations

American Public Works Association

American Society of Sanitary Engineers

Show all 5 organizations →

Interests

Top Voices | Companies | Groups | Newsletters | Schools

Bob McIntosh
👊 I'm on the frontline fighting The Good Fight against unemployment ◆ Career Coach ◆ LinkedIn Trainer ◆ Candorful Volunteer ◆ LinkedIn Contributor ◆ Avid Walker 🏆 LinkedIn Top Voices #LinkedInUnleashed©
214,021 followers
+ Follow

Nisha Mehta, MD
Physician | Founder, Physician Side Gigs | LinkedIn Top Health Voice | Keynote Speaker
91,710 followers
+ Follow

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More profiles for you

Jim Wagener, MBA · 3rd+
Private Equity backed CFO| Strategic Business Partner | EBITDA Growth | Marine Veteran | Growth Mindset
Message

Rachel Warden · 3rd+
.
Message

Robert Charters · 3rd+
Territory Sales Manager
Message

Gary McLaren · 3rd+
Public Awareness Promoter of Backflow Prevention, Cross-Connection Control, and Piping Infrastructure Mapping - Schematics
+ Follow

Reed Cooper · 3rd+
Safe Water Advocate, Providing continued support to municipalities ensuring safe water for all.
Message

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People you may know

Megan Nolz
Staff Registered Nurse at MercyOne
Connect

Mary Hatcher
Registered Nurse at MercyOne
Connect

yanet perez
Registered Nurse at MercyOne
Connect

Emanuelle Trott
Registered Nurse | Licensed Practical Nurse | Certified Nursing Assistant

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Jayvee Molas

Registered Nurse at MercyOne

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AACN (American Association of Critical-Care Nurses)

Hospitals and Health Care

195,015 followers

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